

Promoting Education Through Satellite Connectivity: A Jamaica Case Study

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Connectivity and Education

- > Introduction to Viasat
 - Founded in 1986 and 3 founders still active
 - Has grown to >\$2.5B in sales and 6000 people
 - Vertically integrated global ISP
 - Leads the world in ultra high capacity satellites
 - 1000 Gbps in 2022
 - Designs resilience and security into connectivity solutions
 - Is active in community and school connectivity and education and telehealth components enabled by connectivity
 - Mexico, Brazil, Guatemala, Nigeria, Jamaica
 - Has ReadyNet (Jamaica), Intercorp (Peru) and Central American Bottling as regional partners
 - Has connectivity throughout most of the Caribbean today and all LATAM and additional capacity later this year

Connectivity and Education

- › There are three gaps that Connectivity needs to address
 - › School Gap
 - › Homework Gap
 - › Teacher Gap for communication and for continuing education
- › All wireless connections have inherent costs associated with delivering GBs
- › All wired connections have security, resilience, implementation delays and high costs
- › For the first time, new and next generation satellites can deliver GBs anywhere as cheaply as cellular can in dense urban areas and as fast

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- › Ancillary technologies can be incorporated
 - Multicast content/lessons to cache that can effectively be zero rated for schools/communities and teachers
 - › UNICEF, Viasat, PBS and others
 - Extension of connectivity from school to neighborhoods and homes to address homework and possibly teacher gap
 - › Use of mesh WiFi and small cell LTE
 - Inclusion of enhanced telemedicine in schools to efficiently and economically address student health issues with remote healthcare professionals
 - › Could also supplement national healthcare by creation of neighborhood urgent cares
 - › Utah example

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- › As affordable, resilient technology solutions now exist enlightened policies need addressing
 - Taxes, duties, financial burdens on satellite equipment and services need either reduction or elimination for Government programs and programs in the national interests
 - › By making satellite more affordable and competitive other connectivity solutions will become more affordable
 - Low and Mid-band spectrum should be made available on a preferential basis for extending wireless connectivity into neighborhoods and homes from the schools and other Government points of connectivity; satellite spectrum in Ka-band needs safeguarding
 - › PPPs can be vehicles such as Altan Redes in Mexico using 700MHz
 - › Operator spectrum that isn't being used to cover certain locations could be allocated on a non-interfering basis as FCC programs have done for tribal lands in the US using 2.5GHz and 3.5GHz
 - As connected schools can connect neighborhoods and households as well as supplement national healthcare programs with enhanced telemedicine, connecting schools should be viewed more broadly and become part of a national strategy to improve the quality of lives
 - With mega-constellations on the horizon regulators should assess whether such systems endanger the safe and equitable use of space before granting access

Viasat around the region: Case Study

- Viasat partnered with ReadyNet per the Ministry of Education's goal to connect schools across Jamaica
 - Collaboration with Jamaican Ministries of Education, Science, Energy and Technology and Spectrum Management Authority
- VSAT license streamlining, and fee reduction led to:
 - 100 sites installed in 48 days
 - Plans to connect several hundred more sites
- Use of Ka band and High-Throughput Satellite technology gives each school 25/5 Mbits/s which allows for simultaneous use of:
 - High-definition video conferencing
 - Multiple video streaming services
 - Connection for on-line education platforms

